

Lunzheng Li

Personal Information

<i>Address</i>	SInnoPSis, Department of Economics, University of Cyprus, Cyprus	<i>Citizenship</i>	P.R. China
		<i>D.O.B.</i>	January 1993
		<i>E-Mail</i>	lunzheng.li@ucy.ac.cy lunz3706@outlook.com
		<i>Website</i>	lunzhengli.site

Research Interests

Behavioural Economics, Experimental Economics, Economics of Science

Work Experience

Postdoctoral Fellow <i>University of Cyprus, Cyprus</i>	2022.11 - present
Research Associate <i>Shenzhen University, China</i>	2020.09 - 2022.10

Education

Ph.D., Economics <i>University of Southampton, UK</i> Thesis: <i>Essays in Bounded Rationality and Economic Experiments</i> Supervisors: Zacharias Maniadis & Michael Vlassopoulos Examiners: Maksymilian Kwiek & Fabio Tufano	2015.09 - 2020.07
M.sc., Economics, with distinction <i>University of Southampton, UK</i>	2013.09 - 2014.12
B.A., Management <i>China University of Political science and Law, China</i>	2009.09 - 2013.07

Publications

- “Anchoring in Economics: A Meta-Analysis of Studies on Willingness-To-Pay and Willingness-To-Accept.” *Journal of Behavioral and Experimental Economics*, 2021.
with Z. Maniadis and C. Sedikides
- “Can Biased Polls Distort Electoral Results? Evidence From The Lab” *European Journal of Political Economy*, 2023.
with A. Boukouras, W. Jennings and Z. Maniadis

Working Papers

- “Accounting for the Instability of Risk Preferences: Salience Theory versus Cumulative Prospect Theory”
- “Childbearing Age and the Shadow Mommy Effect on Hiring: A Large-Scale Field Experiment.”
with K. Li, W. Si and Z. Xu
- “Reciprocity in Lying for Others”
with P. Louis, Z. Maniadis and D. Xeftaris

Work in Progress

“Applications of Biometeorological Indices for Environmental-related Health Effects: A Systematic Review” - *coding completed*

with K. Pantavou, A. Fillon, Z. Maniadis and G. Nikolopoulos

“Testing the Predictive Power of an Experimental ‘Preference-Identification Tool’ for Retail Investors’ Preferences Over Structured Investment Solutions” - *experimental design finished*

with N. Hanaki, E. Lykopoulos and D. Sonsino

“Reward vs Punishment in Collective Action: A Lab-in-the-Field Experiment in China’s Pastoral Area” - *data analysis in progress*

with M. Liu and J. Wang

“How Do Biases in Opinion Polls Affect Elections in Costly Voting Environments?” - *experimental design in progress*

with A. Boukouras, Z. Maniadis and D. Xefteris

Awards & Grants

Shenzhen Overseas High-Caliber Personnel (Level C) 2021.06 - 2026.05
(RMB 320,000 annually if working in Shenzhen) Human Resources and Social Security Administration of Shenzhen Municipality

ESRC DTC +3 Research Studentship 2015 - 2018
ESRC DTC, University of Southampton

The Andrew Dumble Prize 2014
(awarded annually to the student who has the best performance in examinations at the MSc level) School of Social Sciences, University of Southampton

Economics Postgraduate Performance Prize 2014
Economic Division, University of Southampton

Teaching

Lecturer 2024
ECON365: Behavioural & Experimental Economics, University of Cyprus

Guest Lecturer (An oTree Crashed Course) 2021
ECON6053: Experimental Economics, University of Southampton

Teaching Assistant 2018, 2019
ECON1009: Introduction to Economics For Non-Economists, University of Southampton

Teaching Assistant (Lab sessions) 2017, 2019
ECON1014: Economics with Experiments, University of Southampton

Teaching Assistant 2017
ECON2003: Microeconomics of Markets, University of Southampton

Presentations

7th World Congress of the Game Theory Society 2024
Peking University

2024 Asia Pacific ESA Meeting 2024
Nanyang Technological University

1st SINnoPSis Conference 2023
University of Cyprus

SZU Public Policy and Experimental Economics Workshop 2021
Shenzhen University

Fintech Research Center 2021
Zhejiang Lab

The Center for Behavioural and Experimental Research 2019
Wuhan University

South Coast Doctoral Training Partnership 2017
University of Southampton

Economic Division Internal Seminar 2016, 2017
University of Southampton

Additional Training

1st Summer School in Experimental and Behavioral Economics <i>by Vincent Crawford, Michalis Drouvelis, Uri Gneezy, John List; University of Crete</i>	2024
Implementing Experimental Designs: Best Practices for Software Programming <i>by Boon Han Koh, Theodore Turocy; University of East Anglia</i>	2023
Tree-Based Models in Machine Learning <i>by Pui Hang Wong; UNU-MERIT</i>	2023
Experimetrics <i>by Peter Moffatt; University of East Anglia</i>	2018
Behavioural Game Theory <i>by Pierpaolo Battigalli, Martin Dufwenberg, Amrish Patel; University of East Anglia</i>	2017
Incorporating More Realistic Psychology into Economic Analysis <i>by Matthew Rabin; Institute for Fiscal Studies</i>	2017

Refereeing

Experimental Economics, Journal of Behavioral and Experimental Economics

Computer Programming

Python, R, Stata, JavaScript, Matlab

Experiments: Otree, Ztree

References

Zacharias Maniadis

*ERA Chair holder in SInnoPSis
Economics Department
University of Cyprus
zmania01@ucy.ac.cy*

Philippos Louis

*Assistant Professor
Department of Economics
University of Cyprus
louis.philippos@ucy.ac.cy*

Jingjing Zhang

*Professor and Department Head
Economics Discipline Group
Royal Melbourne Institute of Technology
jingjing.zhang@rmit.edu.au*

Constantine Sedikides

*Professor of Social and Personality Psychology
Psychology Department
University of Southampton
cs2@soton.ac.uk*